



HIGHROADS HOST 5 TH IRD -ANNUAL CUSTOMER SUMMIT

HR VISIONARIES FROM HONEYWELL, PITNEY BOWES AND SPX SHARE STRATEGIES TO DRIVE BETTER PRICING, SERVICE AND EFFICIENCY

BOSTON (June 12 , 2007) - HighRoads, the company providing a new way of managing Human Resources (HR) programs and suppliers, announced a powerful program for its third annual Customer Summit next week, featuring sessions by General Dynamics, H-E-B, Honeywell, Pitney Bowes and SPX .

The theme for this year's Summit: Vendor management, the key to significantly reduce corporate healthcare spending and improve the service employers and employees receive. Summit attendees will share proven techniques for leveraging HighRoads' HR Information Management Solution and shaping best practices that shift the rules of engagement with HR program vendors.

Presentations will feature case studies from the world's leading employers, drawing a practical roadmap for influential vendor management strategies. Specific sessions will include:

- **Realizing the Value of Benefit Vendor Relationships Key Insights from the Benefits Roundtable;** Michal Kisilvitz, Benefits Roundtable
- **Aggregating Data to Determine Total Program Cost: A Pitney Bowes Case Study;** Mary Bradley, Pitney Bowes
- **Greater Visibility Through Improved Vendor Management;** Tracy Timmons, Honeywell
- **Automating Procurement throughout HR;** Tammy Schoenert, H-E-B

"Everyone is painfully aware of today's healthcare market pressures, and several pioneers are doing something about it - with strategies initiated from within a company's four walls that are driving tangible results," said Michael Byers, president of HighRoads. "Our Summit has become the forum for best-practices exchange, as our customers set the standard for the industry at-large for excellence in HR program and supplier management."



LOWER COSTS, IMPROVE QUALITY: START WITH THE SLA

HighRoads' Summit comes at a time when benefits professionals are driving a cultural shift across the HR industry, as the pendulum swings back from unsavory cost-cutting measures. Today's leading employers are increasingly rolling out strategies where all parties benefit, such as employee wellness initiatives, process efficiencies and information-driven decision making.

Strong HR vendor management is a critical component in this trend. With improved visibility to financial and service statistics, employers can make timely performance assessments and immediate corrections, set fair-market performance guarantees by comparing them against the latest industry standards, and put an end to budget variance surprises at fiscal year-end.

The 2007 HighRoads Customer Summit will take place June 19 - 20 at the Marriott Boston Copley Place, welcoming HR practitioners from leading organizations like IBM, Lockheed Martin and Staples.

For more information, visit www.highroadscustomersummit.com.

ABOUT HIGHROADS

HighRoads, Inc. (www.HighRoads.com), the new way of managing HR programs and suppliers, improves the employee experience while dramatically reducing costs for large, complex organizations. HighRoads has automated HR processes for more than 100 Fortune 500 employers along with 700 of their vendors, consultants and outsourced administrators in 75 countries. Clients include some of the world's largest companies, such as General Dynamics, Honeywell, IBM, Kraft, Staples and Toyota. Founded in 1999, HighRoads is a privately held company headquartered in Woburn, Mass.

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